

Executive Commute with Jayson Krause

Episode 5 Resource

How to ensure you don't get blindsided by people leaving

First of all, why is this question important?

Just like *your* people should never be blindsided by a *termination*, you should never be blindsided by your people leaving. It's a reflection of how connected you really are to your team members.

#1: Be cautious of relying on a *transactional leadership style*. Are you building an army of mercenaries who can only hang their hat on compensation or a job title?

#2: When is the last time you have had a conversation with a team member about what's important to them?

#3: In the absence of information, people will make things up - what have you *clearly* communicated?

#4: What have you done or not done to create the current <u>culture</u> of your team and/or business?

Objective: Conduct a *stay-interview* to enhance connection and exercise transformational leadership

Book a time to connect with your team members individually and check in on how their user-experience is as an employee in your business.

Here are some questions to consider as you conduct a stay-interview:

- What do you love to do outside of work?
- What's your dream job?
- How is this role helping you get there?
- What part of your job do you love the most?
- If you won the lottery and didn't have to work, what would you miss?
- What's the biggest pain about your job?
- If you had a magic wand, what would be the one thing you would change about your work, role or responsibilities?
- You could work anywhere, why do you choose to work here?
- What would it take for you to look for a different job?
- How do we make sure we don't get to that point?

Remember, if you do get blindsided by a key person leaving, you can always ask: "What will it take to keep you?"

After you've explored this, let us know how it went. What worked, what didn't or what questions do you have. You can leave us a message or voicemail at executive commute.com.